





TallyPrime

SalesMan / Agent Module

Email
info@sarvadnyainfotech.com

Contact & Whatsapp
+91 98709 42557

Our Website
www.sarvadnyainfotech.com

Sarvadnya Infotech LLP

TALLY CERTIFIED PARTNER
3 Star Sales & Implementation

Sarvadnya Infotech LLP

Maintaining

BROKER / AGENT COMMISSION

in Tally



Automated Agent Settlement Module

Selling through agents means month-end chaos - commission, rate differences, and who's been paid. This module keeps it perfectly organized directly within Tally. Set commission at item or broker level, pick the agent in any sale, and commission calculates on your rate only.

Eliminate Manual Errors

End the reliance on messy external spreadsheets and manual ledger tracking. By automating your commission calculations directly within your daily Tally billing workflow, you ensure absolute accuracy, prevent accidental overpayments, and save hours of frustrating administrative work at the end of every month.

Transparent Settlements

Build unwavering trust with your sales network. With clear, automated segregation of your base rates and Rate Differences (RD), your agents always know exactly what they are owed. Precise, instant reporting means faster payouts, zero disputes, and stronger, more profitable business relationships.

+91 98709 42557

www.sarvadnyainfotech.com
022 49647959 / 49742200
info@sarvadnyainfotech.com

THE CHALLENGE & THE SOLUTION

Broker / Agent Commission & Rate Difference — inside TallyPrime

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Month-end chaos

Selling through brokers and agents turns every month-end into a scramble — chasing commissions, untangling rate differences and guessing what is paid versus unpaid.

- Manual spreadsheets and ledgers drift out of sync with the books.
- Commissions accidentally computed on RD or taxes — costly errors.
- Disputes, delayed payouts and hours of reconciliation every cycle.

One clean workflow

The **Automated Agent Settlement Module** brings the entire process into your daily billing flow — set commission at item or broker level, and it calculates **strictly on your base rate**.

- Commission auto-computes the moment the invoice is saved.
- Rate Difference tracked separately and shown clearly on the invoice.
- Mark RD and commissions as paid — with a clean, traceable audit trail.

1 Tag the Agent

Select the broker or agent while creating the sales voucher in TallyPrime — nothing else changes in your routine.

IN THE VOUCHER

2 Add RD if any

Change the rate in the bill. The Rate Difference is captured separately without ever touching your commission base.

AUTO-SEPARATED

3 Auto-calculate & settle

Commission computes on the base rate. Review, track and mark RD and commission as paid in a single click.

ONE CLICK

Sales Voucher — New · TallyPrime — MODULE ACTIVE

Party A/c	Sharma Traders, Pune
Broker / Agent	R. Mehta & Co. 2.5% basis
Item	MS Pipe 25mm × 120 nos
Rate (base)	₹ 480.00 / nos
Rate Difference	₹ 20.00 / nos tracked separately
GST & taxes	Excluded from commission

COMMISSION PREVIEW

Base value	₹ 57,600
Commission @ 2.5%	₹ 1,440
Rate Difference	₹ 2,400
Taxes & GST	Excluded
Payable to agent	**₹ 1,440**

Commission is calculated strictly on the base rate — RD and taxes are always excluded.

✓ Commission & RD posted to ledgers automatically · **Ready to settle**

CAPABILITIES & CORE FEATURES

Built for real broker / agent workflows

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Unlimited Brokers / Agents

Create and manage any number of broker or agent profiles in TallyPrime and tag transactions to the right intermediary instantly.

Flexible Commission Basis

Choose **Quantity basis** (fixed per unit) or **Percentage basis** (on sales value) — whatever fits your business arrangement.

Smart Rate Difference (RD)

Change rates right in the bill — RD is tracked separately. The printed invoice shows RD + base rate, and **commission is never calculated on RD or taxes**.

Effortless Settlement Tracking

Mark RD and commissions as **Paid** on settlement and keep a clean, traceable audit trail — no more "did we pay this?" moments.

Seamless TallyPrime Integration

A pure add-on that runs inside modern TallyPrime. No new software to learn and it uses your existing masters and transactions.

Audit-ready & Scalable

Consistent, repeatable calculations that grow with your volume and stand up to internal and statutory scrutiny every single time.

Quantity Basis

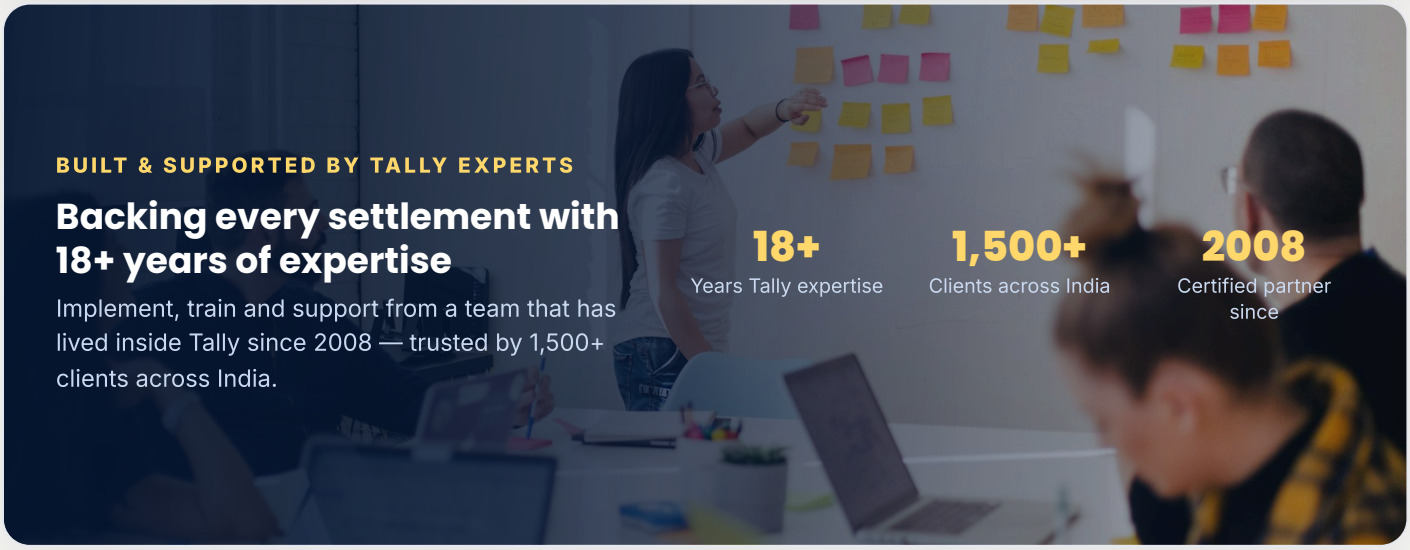
A fixed amount per unit sold — ideal for distribution and volume-driven channels.

₹ 5 / unit × **120 units** = **₹ 600**

Percentage Basis

A percentage of the sales value — always applied to the base rate, never to RD or taxes.

2.5% × **₹ 57,600** = **₹ 1,440**



BUILT & SUPPORTED BY TALLY EXPERTS

Backing every settlement with 18+ years of expertise

Implement, train and support from a team that has lived inside Tally since 2008 — trusted by 1,500+ clients across India.

18+ Years Tally expertise

1,500+ Clients across India

2008 Certified partner since

REPORTS · IMPACT · GET STARTED

Complete visibility over your agent network

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Broker-wise Sales

See exactly how much revenue each broker or agent generates in any period.

Mehta	₹8.8L
Joshi	₹6.4L
Nair	₹4.2L

Outstanding Summary

Instantly view paid versus unpaid commission and RD — know exactly what is due.

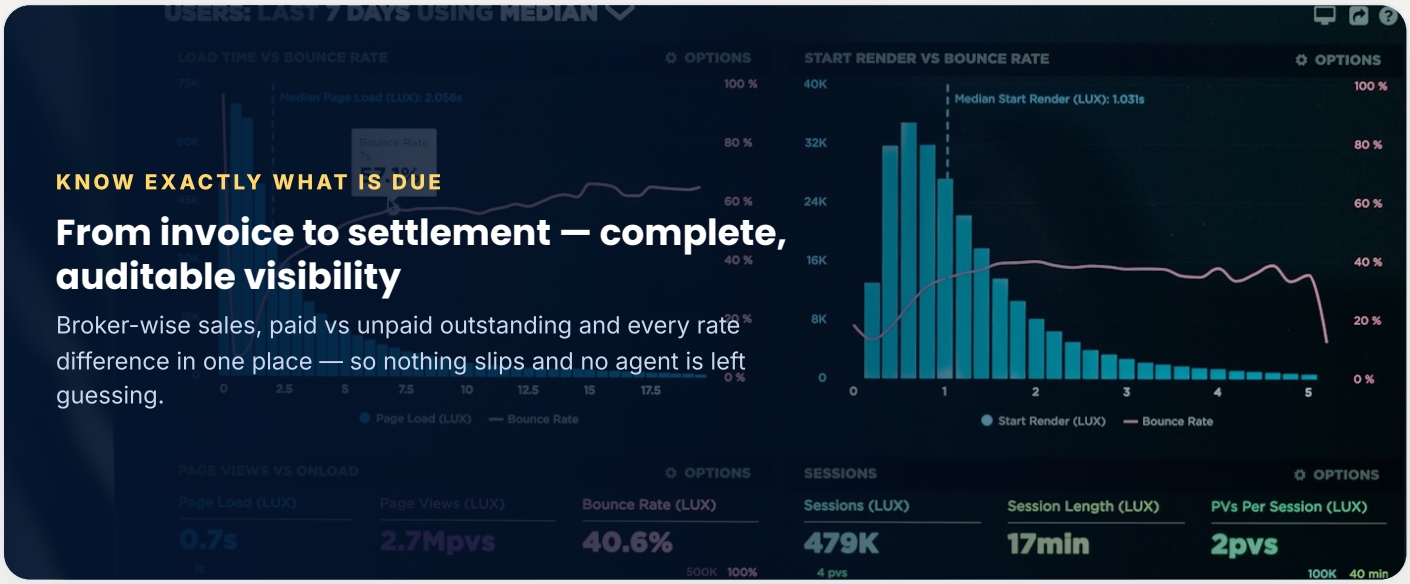
Paid	70%
Unpaid	30%

Paid Unpaid

Rate Difference Report

Audit every rate modification by broker to protect pricing control and margins.

Mehta · Inv 1184	₹ 2,400
Joshi · Inv 1191	₹ 1,150
Nair · Inv 1202	₹ 3,050



KNOW EXACTLY WHAT IS DUE

From invoice to settlement — complete, auditable visibility

Broker-wise sales, paid vs unpaid outstanding and every rate difference in one place — so nothing slips and no agent is left guessing.

Precision guaranteed

Commissions are calculated **strictly on your base rate** — Rate Difference and taxes are always excluded. Every transaction stays accurate, transparent and fully traceable.

FREE DEMO

Ready to simplify your commissions?

See the module live on your own data and transform your commission process — no spreadsheets, no disputes.

For more info, visit www.sarvadnyainfotech.com

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